

# DINA A. UMAR

WASHINGTON, DC

## PROFESSIONAL PROFILE

Global policy and government affairs professional with expertise supporting senior policy and political leadership across Capitol Hill, multilateral institutions, and the financial technology sector. Skilled in managing complex, high-stakes relationships with C-level executives and senior government officials, with a strong track record of exceeding targets and cultivating long-term partnerships. Proven record of drafting policy communications, coordinating complex stakeholder initiatives among bilateral relationships, managing cross-functional workflows, and executing policy and strategy on emerging technology, defense, foreign policy, trade, financial services, and transportation policy. Experienced in translating complex technical and legislative issues into actionable campaigns, with experience in technology sales, governance, economic policy, and international coordination. Brings a track record of executing fast-paced advocacy strategies with operational rigor, managing high-stakes relationships, and driving policy outcomes in dynamic political environments.

### *Areas of Expertise:*

- Government & Legislative Affairs
- Industry Group Engagement
- Coalition Building & Advocacy Execution
- Trade, Technology, & Economic Development Policy
- Federal Appropriations & Discretionary Spending
- Bilateral Relations & Public Diplomacy
- Technical Writing & Research
- Political Media, Reporting, & Analysis

## WORK EXPERIENCE

NASDAQ, Washington, DC

10/2024 – 06/2025

### **Government Relations Manager**

- Managed relationships across Capitol Hill, Executive Branch, and industry groups to represent NASDAQ's commercial and legislative interests on investment, trade, digital assets, and global tax policy in Africa, the U.K., Central Asia, India, and the Gulf Cooperation Council
- Organized and tracked policy engagements with industry associations, law firms, family offices, private capital allocators, and foreign governments on Nasdaq's digital assets, financial services, and technology offerings including Verafin, Nasdaq Crypto Index and Calypso capital market solutions
- Drove and collaborated cross-functionally with fintech sales and communications teams to drive the sales cycles of risk data management, regulatory reporting, and capital markets technology solutions at the World Bank and central banks, resulting in annual contract awards valued at \$2.5 million
- Produced bespoke white papers, one-pagers and decks with data summaries on foreign monetary policy and capital markets for C-level and board leadership's audiences, supporting business development meetings with heads of state and foreign exchange CEOs

AFRICAN UNION MISSION TO THE UNITED NATIONS, New York, NY

02/2024 – 05/2024

### **Subject Matter Consultant**

- Drafted talking points, briefing materials, and social media messaging for (ret.) Ambassador Fatima K. Mohamed on climate security, inclusive economies, digital trade, remittance policy, and the fintech landscape across Africa

UNITED STATES HOUSE OF REPRESENTATIVES, Washington, DC

02/2021 – 10/2023

### **Legislative Assistant**

- Managed a legislative portfolio including trade, international tax, foreign policy, labor, defense, energy, technology, telecommunications and small business policy
- Drafted hearing talking points, social media messaging, and agency communications to SEC and CFTC on a series of Financial Services and Agriculture Committee hearings related to industry application to CFTC to offer clearing of margined crypto derivatives products and consumer protections
- Provided oversight of implementation and compliance of Free Trade Agreements through high-level meetings and Congressional staff delegations
- Drafted and led comment letter to DOC and NIST on CHIPS Act implementation leading to increased support from private sector for regional investments, labor participation, and attention to supporting a sustainable National Semiconductor Technology Center
- Led House-level communication with U.S. Trade Representative and DOC on the U.S.- Taiwan Trade Initiative, African Growth and Opportunity Act, Indo-Pacific Economic Framework, CHIPS Act, and critical minerals agreements with

Japan, South Korea, and the Democratic Republic of Congo

- Led and managed communication for 4 bipartisan and bicameral Congressional offices for the successful passage of H.R. 8140 into the National Defense Authorization Act resulting in a record high \$30 million plus-up in critical and emerging technology research at Historically Black Colleges and Universities
- Collaboratively drafted the Port Infrastructure Development Program and Maritime Environmental Technical Assistance Act, providing \$2.25 billion for EV incentives and zero-emission fuels in the Bipartisan Infrastructure Law
- Drafted floor speeches and messaging guidelines for Subcommittee Chair and Members for hearings on decarbonization, supply chains, manufacturing, and shipping
- Assisted in drafting legislative bill text, regularly briefed Subcommittee Chair and Chairman, and negotiated the passage of the bipartisan and bicameral of the Ocean Shipping Reform Act 2022, resulting in the expansion of safeguards to combat retaliation and deter unfair business practices amidst historic surges of cargo volume

CDRE GLOBAL, Arlington, VA

06/2020 – 02/2021

**Project Associate**

- Designed and executed 10+ projects assigned under the Export Control and Border Security and the Chemical Security programs at DOS covering priorities in Iraq, Libya, and the Maghreb region to anticipate and mitigate CBRN threats
- Provided research and daily monitoring of country-specific conditions for programming relating airport security, sanctions, export control regulations, and the strategic trade control industry

FULLBRIGHT SCHOLAR, Algeria, Algiers

10/2019 – 09/2020

**English Teaching Assistant**

- Taught 200+ undergraduates across four courses on interdisciplinary research seminars at the University of Algiers

US HOUSE OF REPRESENTATIVES, Washington, DC

05/2019 – 10/2019

**Policy Fellow to the Committee on Homeland Security**

- Served as a rotational fellow and provided research materials to six Subcommittees on regulations and current events impacting the Departments of Homeland Security, Transportation, Justice and the Federal Bureau of Investigations enhancing committee oversight, tracking transcripts, and assisting Counsel with lines of questioning.
- Assisted with depositions of technology CEOs by compiling research and transcribing interviews

LAUREN UNDERWOOD FOR CONGRESS, Chicago, IL

08/2018 – 01/2019

**Field Organizer**

- Successfully monitored and created a field plan for a heavily contested congressional campaign to meet turnout goals, reaching 155,000+ voters & increasing overall voter turnout by 12 percent by recruiting, training, and managing 1,000+ volunteers to participate in Get-Out-The-Vote activities.
- Tracked \$4 million budget and prepared biweekly reports for the Field Director.

SCHOLAR – NATIONAL SECURITY EDUCATION PROGRAM, Muscat, Oman

09/2017 – 07/2018

**Boren Fellow**

- Established independent partnership with Sultan Qaboos University's history department to complete capstone, which included a compilation of 80+-pages of developed ethnographies.
- Completed intensive legal Arabic program through the Foreign Service Institute curriculum, and took introductory Farsi courses, fulfilling NSEP commitment to the study of languages and cultures most critical to US national security

**E D U C A T I O N**

**Bachelor of Arts**, International Studies, DEPAUL UNIVERSITY, Chicago, IL

**Specialization Certificate**, Political Economy, AMERICAN UNIVERSITY IN CAIRO, Cairo, Egypt

**C E R T I F I C A T I O N S**

**Project Management Professional**, PROJECT MANAGEMENT INSTITUTE, (Ongoing, Expected Completion: May 2026)

**Introduction to Artificial Intelligence, Machine Learning, and Neural Networks**, MAKESPACE COMMUNITY CENTER

**L A N G U A G E S**

**Arabic** (Full Professional Proficiency), **Hausa** (Basic/Novice Proficiency), **French** (Limited Professional Proficiency)